

## 2017 BRISBANE TOP COMPANIES 21-30

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### 29. EML PAYMENTS LIMITED (EML)

#### DIVERSIFIED FINANCIALS

**2016 Rank: 31**

**Market Cap April 2016: \$357m**

**1H17 revenue: \$32.4m**

**1H17 profit: \$1.3m**

**Staff: 151**

**CEO & MD: Tom Cregan**

**Listed: 2006**

**CEO Salary: \$830,929**



THE first half of 2017 for EML Payments (formerly Emerchants) was "the strongest financial result that the company has yet delivered" with revenue for the Brisbane payments provider rising 207 percent to \$32.4 million.

The number of active EML accounts rose to 11 million, thanks in part to the strong non-reloadable incentive cards in Australia and shopping mall gift cards and \$430 million was loaded onto these cards in the period.

In addition to their partnerships with reputable betting companies in Australia from last financial year, EML signed new business partnerships with Caesars Entertainment and [McMillan Shakespeare Limited](#).

The company expects these programs to generate a minimum of \$1b in incremental GDV in the 2018 financial year.

<http://www.businessnewsaus.com.au/articles/2017-brisbane-top-companies-21-30.html>