Ozhosting strikes reseller deal as Dropsuite takes aim at Office 365 users

Australian web hosting company one of five partners worldwide involved in rollout.

Hafizah Osman (ARN)17 August, 2016 17:51

Australian web hosting company, Ozhosting, has become one of the world's first resellers to offer email backup and archiving through Dropsuite, targeting Microsoft Office 365 users in the process.

With a 60 million user base across the world, Ozhosting is joined by an exclusive selection of partners across the world, including Ireland-based Blacknight, UK-based Gradwell, Singapore-based ICONZ-Webvisions and US-based Hostmysite.

Terms of the deal will see Ozhosting offer Dropmyemail to customers through backup solutions targeted at emails, contacts, calendars, and tasks within Office 365.

"We're delighted to be able to offer our customers Dropsuite's O365 Email Backup & Archiving, a comprehensive email archiving service to a 'legal hold' standard," Ozhosting CEO, Doug Endersbee, said.

"Many of the businesses we serve are professional services such as lawyers, accountants, health, architects, and every email has the potential to contain advice or a commitment that is legally binding and must be permanently retained - these businesses need the ability to protect themselves from inadvertent or malicious deletion of emails.

"A solution that is easily deployed, completely independent and isolated from the email platform, connected in real time to capture every file, and simple to search is just what our customers need."

Dropsuite is a global, cloud based software platform enabling SMEs in over 100 countries to backup, recover and protect digital assets, with the company's network of preferred reseller partners holding a combined customer reach of millions of small and medium-sized businesses worldwide.

"With the release of Microsoft Office 365 integration for Dropmyemail, IT Service Providers who distribute Office 365, can rapidly integrate Dropmyemail and offer it to their O365 customers who want to backup and archive their email for either business continuity, compliance or other reasons," Dropsuite CEO, Charif Elansari, added.

"The beauty of the Dropsuite solution is that Dropmyemail can be seamlessly integrated into the IT service providers' infrastructure, so SMEs can very easily buy email backup and archiving with just a few clicks.

 "At Dropsuite, our Engineering-First culture is all about designing intuitive solutions that can be easily purchased and used by SMEs."

http://www.arnnet.com.au/article/605280/aussie-partner-ozhosting-offers-dropsuite-dropmyemail-solution/